Welcome Back!
We're glad to have you back on campus and excited about hearing your ideas this year. Competitions, workshops, office hours, and everything in between will give you the opportunity to build a team, develop an MVP or product, learn new skills, and find funding for your ideas. Thank you for your involvement in entrepreneurship at Columbia. We look forward to a great year! Visit SEAS Entrepreneurship for more info.

If there is something specific that you'd like us to include in this newsletter, please contact us. If you're interested in what's happening at the university-wide scale, check out our friends at Columbia Entrepreneurship, CORE and ADL.

What To Look Forward To
Entrepreneurship programs aims to connect you with resources to help build your idea or business. We collaborate heavily with other offices and organizations on and off campus to bring you speaker series, office hours, site visits, mentors, funding opportunities and much more. Read below about some of our key events for this academic year.

Third Thursdays: Entrepreneurship Forum
September 15
Come out to hear from successful alumni, meet your peers and potential teammates, and hear about the resources available to help in the startup process. Third Thursdays will happen every month and have a different theme each time. The September 15 meeting's theme will be ideation and team building. Sam Sia (Faculty Co-director of Entrepreneurship) will start the session and Georg Petschnigg '00, CEO and Founder at FiftyThree (formerly Microsoft) will lead the discussion. Food and drink will be served. RSVP Here.

Fast Pitch
October-November
This pitch competition gives you the chance to practice your 60 second business pitch to experienced judges and the opportunity to win money for your venture! The first round application will be coming out soon. Read more here.

Columbia Venture Competition
March 30, 2017
First launched in April 2009, the Columbia Venture Competition awards prize money to early-stage ventures all founded by young Columbia entrepreneurs. Over the years the competition has grown to be a campus wide event, culminating in the #Startup Columbia Festival. In 2016, the competition featured five different tracks and paid out a total of $250K to winners. The first round applications for CVC 2017 will be due in February, stay tuned!

Work at Columbia Startup Lab!
Limited space available now!
We're looking for recent Columbia Engineering alumni who have received their degree in the past five years and who are working full time on their venture. Join the current cohort of Lab resident ventures in the 69 Charlton WeWork building in the middle of Silicon Alley. Columbia-founded startups come from Columbia College and the Schools of Business, Engineering, Law, and International and Public Affairs.

**APPLY NOW!**

---

### Upcoming Deadlines and Events

**PowerBridgeNY Info Session**  
**Friday September 9**  
**12:30pm Morningside Campus**

*Please register here.*

PowerBridgeNY is a state-funded collaboration among six-leading academic institutions designed to commercialize emerging clean energy innovations from institutional research labs to create more and stronger energy businesses. PowerBridgeNY will grant a research team up to $150K to conduct 100 Customer Discovery Interviews and develop a prototype or conduct in-field testing to move their cleantech closer to commercialization!

This year, new applicants to the program are eligible for a $1,000 gift certificate if they submit their idea by September 16 and are invited to submit a proposal. Researchers who are not sure if they are a good fit for the program or are not sure if their technology is “cleantech” are especially encouraged to apply.

**ELabNYC Info Sessions**  
**Tuesday, 9/13 (CUMC) + Wednesday, 9/14 (Morningside), 4pm - ELabNYC**

Calling all bioentrepreneurs! Thinking of starting your own bio or health tech company? Entrepreneurship Lab NYC is looking for interested research scientists, doctors and engineers for upcoming 2017 cohort. Learn more at one of the upcoming info sessions.

**CTV Fellows Info Session**  
**Tuesday, 9/13 (Morningside) + Wednesday, 9/14 (Morningside), 4pm**

The Fellows Program at Columbia Technology Ventures offers the chance for Columbia graduate students and post-docs to gain experience with university tech transfer and technology commercialization. Chat with current Fellows and CTV staff members to learn more about this opportunity.

**Lean LaunchPad Program - NYCRIN**  
*Application deadline 9/15. Apply here*  
The [NYC Regional Innovation Node (NYCRIN)](https://www.nycrinnovation.com/) teaches the Innovation Corps (I-Corps) course using the Lean Launchpad curriculum based on Steve Blank’s Customer Development methodology and Alex Osterwalder’s Business Model Canvas. As such, it demands that teams ‘Get out of the Building’, and spend the majority of their time talking to potential customers to discover how their technology could effectively ‘solve’ customers’ unmet needs or pain points. This program not only helps teams commercialize their specific research, but also teaches researchers how to approach their work by thinking about market needs earlier in the process.

**Financing Your Startup: All Money is not Equal**  
**Friday, 9/16, 12pm, Morningside - Financing Your Startup: All Money is Not Equal** - Securing financing is a challenge for
any startup, but understanding the path to financing and common pitfalls you may encounter along the way will pay off in the long term. This info session will cover different financing models for startups, what to expect in negotiations, and more.

**NYC Media Lab 2016 Annual Summit**
*Thursday, 9/22, 8am, Morningside - NYC Media Lab 2016 Annual Summit* - The fourth annual NYC Media Lab Summit is a snapshot of the best thinking, projects, and talent in digital media from universities in NYC and beyond. This is an opportunity for media execs, technologists, and decision makers to explore the future of media.

**Convertible Notes for Startups**
*Thursday, 9/29, 12pm, Morningside - Convertible Notes for Startups* - Emerging growth advisors and creators of Mintz Levin's MintzEdge program will discuss the ins and outs of convertible notes for startups, including the advantages and disadvantages from a legal and funding perspective. Lunch will be served.

**2016 Social Enterprise Conference**
*Friday, September 30, 2016*
*8:45 am - 5:00 pm*
*Columbia University, Lerner Hall Auditorium*

Please register here.

Urbanization is shaping the human experience in powerful ways. More than 3.5 billion people — half the world's population — now live in rapidly-growing cities, including 80% of United States residents. Will urban change expand opportunity and equity, or will it entrench inequalities? How can social innovations transform cities in ways that fully empower individuals, businesses, and communities?

Featuring closing keynote Anthony Foxx, United States Secretary of Transportation!

---

**Announcements**

**Congratulations to SEAS winners of NIH award**
Congratulations to our undergraduate students, Aaron Kyle and BME faculty for receiving this NIH award for two biomedical design projects.
Read the story.

**Team Kinnos appears on PBS NewsHour**
Kinnos team appeared on the PBS NewsHour – “Leading Edge: Young Inventors,”
Read the story.
Opportunities to Get Involved

Mentoring
We're always looking for mentors for our most promising teams. If you would like to share advice and help an aspiring entrepreneur, please register here to be a volunteer mentor. You will have the amazing opportunity to assist a team improve its business idea/model and increase its chances of gaining funding!

Office Hours
The staff of SEAS Entrepreneurship Programs invites you to our open office hours! Email seaseship@columbia.edu to schedule. We encourage you to take advantage of this opportunity by asking us questions about anything related to entrepreneurship, especially as you prepare to enter the Columbia Venture Competition. We have many resources that we'd love to share with you!